

Keysight Technologies

Operations Consulting Services

Your partner to help drive affordability and operational excellence



Operations Consulting Services

As government aerospace defense contracts move to firm fixed price (FFP) and away from cost-based contracts in the low rate, initial production (LRIP) phase, you are faced with re-structuring the whole product life cycle (PLC) process. Ensuring solid development and manufacturing strategies to meet the new emphasis toward FFP LRIP procurements is crucial for the financial success of your entire enterprise. Keysight Technologies, Inc. service offerings can help you rework your infrastructure for a smooth transition to a competitive PLC process.

Keysight Can Assist You In:

- Optimizing your test strategy to reduce your capital expenses
- Increasing flexibility in your manufacturing strategy
- Exploring flexible financing opportunities for test assets
- Optimize your engineering productivity to lower the cost of your programs

Available Services

Manufacturing and Test Process Development Services

Design a manufacturing process that leverages your existing technology, yet allows you to expand and adopt new technology cost effectively

- Improve yields and throughput
- Reduce inventory
- Manage your suppliers more effectively
- Decide where automation make sense and test only where necessary

Business Planning Services

Services to improve your PLC processes

- Provide financial analysis to show how various test, manufacturing, or design strategies will impact your business results
- Help you evaluate trade-offs when your investment opportunities exceed your resources
- Provide proven visioning and business planning techniques

Flexible Leasing and Financing Options

Our custom leasing and financing options

- Provide variable payment structures that meet your cash flow needs
- Allow you to update your test resources to keep pace with your evolving requirements
- Include multi-vendor packages
- Include a mixture of Rent, Lease and Buy options

Tailored Maintenance Delivery

Maximize uptime and minimize maintenance spend across your facilities

- Maintain Keysight and non-Keysight instruments with broad service coverage
- Augment your in-house maintenance and calibration facilities with ours
- Create plans for critical instruments and systems for on-site or Keysight-site service

Technical Resource and Staff Development

- Provide technical experts for on-site consulting and/or training to help maximize the effectiveness of your team

For more information on Keysight Technologies' products, applications or services, please contact your local Keysight office. The complete list is available at:
www.keysight.com/find/contactus

www.keysight.com/find/techrefresh



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