

COMPANY OVERVIEW

WE MAKE NETWORKS STRONGER

Ixia provides testing, visibility, and security solutions, strengthening applications across physical and virtual networks for enterprises and governments, service providers and network equipment manufacturers (NEMs).

Ixia helps customers manage the unpredictable world of IT and protects them against security threats through actionable insight into the performance, stability and security of their applications and networks. Ixia enables organizations to deliver a seamless, reliable, and secure experience to their customers. Whether it is testing a product, validating the integrity of a security infrastructure or monitoring a real-time operation, Ixia can help.

Enterprises, governments, service providers, and network equipment manufacturers worldwide rely on Ixia's solutions to verify their designs, optimize their performance, and ensure protection. Ixia offers companies trusted environments in which to develop, deploy, and operate.

THE IXIA DIFFERENCE

INTEGRATED. VERSATILE. SECURE.

The desire to stay ahead of customer needs fuels Ixia's innovation.

Companies turn to Ixia to validate whether their products are ready to launch in the connected world. When products are ready to deploy, companies count on Ixia to test the integrity of their network and security infrastructure. And, when products are in operation, companies rely on Ixia to monitor network performance and expand their infrastructure without interruption.

The Ixia brand strengthens our customers' entire experience from what they buy to what they build to what they deliver. Our customers' success motivates our innovative leadership.



CUSTOMER FOCUS

The challenges of the connected world continue to increase in complexity. To answer those challenges, Ixia has delivered a wide array of industry-first solutions in testing, visibility, and security. Ixia strives to anticipate how customer products will evolve, and to be there first with trusted insights from concept through operation.

For enterprise customers, Ixia solutions validate, secure, and optimize networks and applications throughout the product lifecycle from engineering concept to the customer. We minimize security blind spots in any network, and maximize security resilience by exposing vulnerabilities others miss.

For service providers, governments, and NEMs, our solutions test, monitor, validate, optimize performance, and deliver better data for better decisions, regardless of network complexity.

FAST FACTS

- **Founded:** May 1997
- **Publicly traded:** XXIA (Nasdaq)
- **Initial public offering:** October 2000
- **Employees:** approximately 1,800 in 23 countries
- **FY 2015 Revenue:** approximately \$516.9 million
- **Customers include:**
 - 77 of the Fortune 100 companies
 - 47 of the top 50 carriers
 - 15 of the top 15 global NEMs

KEY MILESTONES

- Launched first 10GE testing solution in Q1, 2001
- Delivered world's first 100GE test system, 2008
- Delivered world's first 40GE test system, 2009
- Acquired wireless test company Catapult Communications, 2009
- Acquired Agilent's N2X IP test division, 2009
- Acquired Wi-Fi test company VeriWave, 2011
- Acquired leading network visibility provider Anue Systems, 2012
- Acquired actionable security intelligence (ASI) pioneer BreakingPoint®, 2012
- Acquired leading network visibility provider Net Optics, 2013
- Introduced world's first 400GE Test Platform, 2014
- Unveiled Virtualized Application and Security Resilience test solution, 2015
- Launched ThreatARMOR™ to enhance security performance by eliminating traffic from known bad IP addresses, 2015
- First public demonstration of 50 GE interoperability on an open compute platform, 2016
- Delivered first production-ready 100/50/25GbE test solution, 2016
- Launched CloudLens™ Platform to deliver visibility across private, public, and hybrid clouds, 2016
- Transformed development lifecycle for software developers with Ixia Developer™, 2016
- Integrates ControlTower™ with Cisco Nexus Switches to deliver a scalable, reliable visibility architecture, 2016
- Redefined Network Bypass Switch Market with launch of iBypass™ VHD, 2016
- Launched the first software solution specifically designed for pre-silicon testing, 2016
- Introduced Flex Tap™ Secure+ to fortify business critical application security
- Delivered first multi-terabit network security test platform for hyperscale data centers - CloudStorm™

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CHANNEL XCELERATE PROGRAM

THE POWER OF IXIA'S WORLD-CLASS PARTNER ECOSYSTEM

Since its launch in 2014, Ixia's Channel Xcelerate Partner Program has rapidly gained momentum by helping partners speed delivery of powerful and profitable solutions to new and existing customers. Ixia's world class partner ecosystem includes:

- Resellers that market, sell, deliver, and support Ixia solutions
- Global Solution Providers offering world-leading expertise and market presence to deliver jointly integrated IT solutions
- Technology Partners who collaborate with Ixia to deliver joint solutions to market, enhance user satisfaction, and ensure customer return on investment
- Original Equipment Manufacturers who tightly integrate premier products with Ixia solutions to grow markets and reduce deployment complexity
- Distributors who provide resellers with the tools and support to be successful

SERVICE AND SUPPORT

INDUSTRY-LEADING PRODUCTS BACKED BY INDUSTRY-LEADING EXPERTISE

Ixia's world-class global support and professional services staff provide remote support, on-site training, test development, and lab automation services.

Our comprehensive product support does more than ensure network uptime—it ensures a competitive edge. The Ixia support team partners with customers to:

- Avoid network downtime and keep schedules on track
- Implement new technologies and network upgrades according to industry specifications
- Develop IT best practices to meet individual needs and objectives
- Protect and maximize IT investments