

Keysight Rent-to-Own

Rent now. Decide later.

Test equipment needs do not always align with available budgets and new expense approval cycles. Keysight Rent-to-Own program gives you the option to meet test requirements today while retaining the financial flexibility for tomorrow. Use OpEx to meet your urgent time-to-market windows, with a great option for future ownership.



Why Rent-to-Own?

- Extend purchasing power. Migrate to new technologies despite limited CapEx budget.
- Balance uncertainties. Meet capacity expansion or early stage test requirements while project needs and budgets are under review.
- Manage cash flow. Retain financial flexibility for future ownership.

“You need a certain solution right now, but are not ready to buy. We provide the flexibility needed to make the best decision for your business.”

Why Keysight Rent-to-Own?

- Get instrument performance now. Fixed 5% rental rate for all eligible equipment.
- Single point of collaboration. Keysight managed, administered by rental partners.
- Technology flexibility. Choose from a broad selection of Keysight products.
- Maximize cash flow. 70% of rental payment credited on buyout.

*Dr. Niels Faché
Keysight Technologies
General Manager*

	Keysight Rent-to-Own	Upfront Purchase
Asset ownership	With optional buyout	Upon delivery
Transaction terms	Min. 6 months, max. 28 months; monthly extensions; optional buyout anytime after 6 months	Within 30 days
Payment terms	5% of list per month; 70% of rental credited on buyout (after month 28, buyout at 2% of list)	Net Price
Customer budget	OpEx (for rent)/ CapEx (for buyout)	CapEx
End of term	Buyout, extend, or return	Not applicable

Available in US, Canada, Mexico, Europe (except Russia), Middle East, Africa.
Contact your Keysight representative or visit www.keysight.com/find/renttoown

This information is subject to change without notice.
© Keysight Technologies 2017
Published in USA, December 1, 2017
5992-2421EN