

HELPING YOU FOCUS WHERE IT COUNTS
IN AEROSPACE AND DEFENSE

**Ensure mission readiness
through proactive
instrumentation migration
and modernization**



Agilent Technologies

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MISSIONS EVOLVE but one thing remains the same: the need to ensure system readiness. As system technology becomes more complex, assuring mission readiness gets tougher.

AGILENT'S INSTRUMENTATION MIGRATION PLANNING SERVICE (IMPS) can help you maximize system efficiency, performance and readiness. The key is staying abreast of test equipment lifecycles and knowing which instruments are active, discontinued or obsolete — and exactly when they're due to change status.

ENSURE SUCCESS THROUGH COLLABORATION

Agilent is ready to help you meet your company's present and future test needs. Through the IMPS program, you can engage our industry-leading test consultants — and they can help you maximize TPS effectiveness and ensure cost-effective achievement of your test goals. After a careful analysis of your test requirements and existing instrumentation, we can offer expert advice that will help you manage your company's test assets.

Getting started is as simple as providing us with a complete inventory of your existing Agilent (and HP) instrumentation. We'll do the legwork, combing through the entire list, adding information about production status and, for aging equipment, providing specific dates for obsolescence and the end of support life.

TRANSFORM INFORMATION INTO ACTION

An IMPS report (left) is just the beginning of what Agilent can do: We offer three additional services that turn lifecycle information into an effective course of action.

1 Test equipment replacement engineering support

We can develop replacement strategies that meet key needs such as code compatibility, measurement functionality and consolidation through increased utility. Agilent application engineers and division personnel are available to assist with application development, code migration and user training.

2 Cost-of-ownership analysis

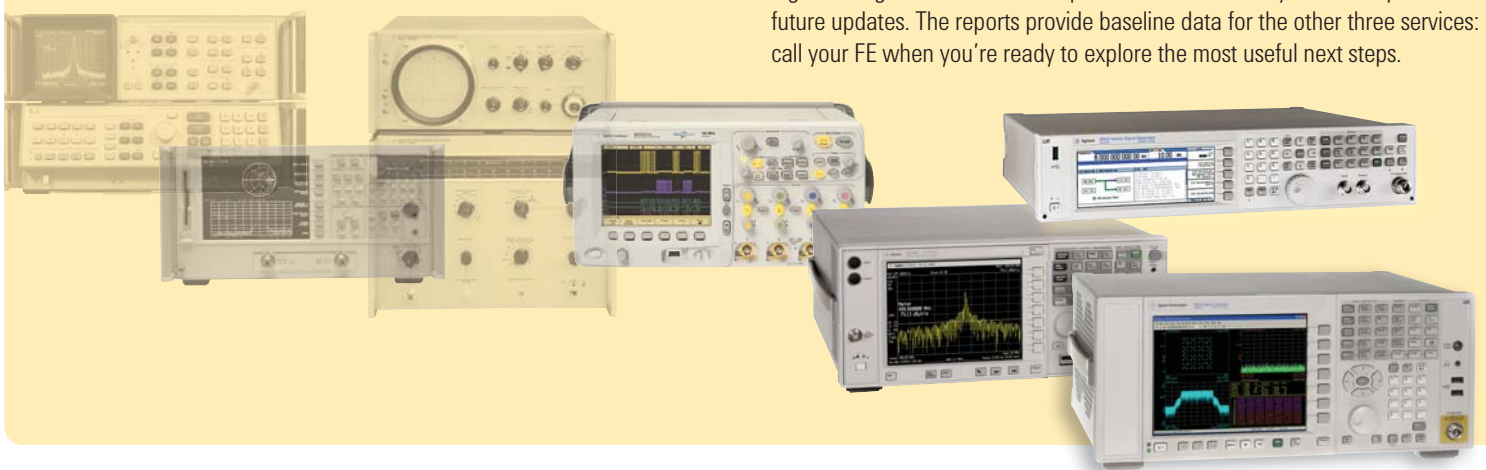
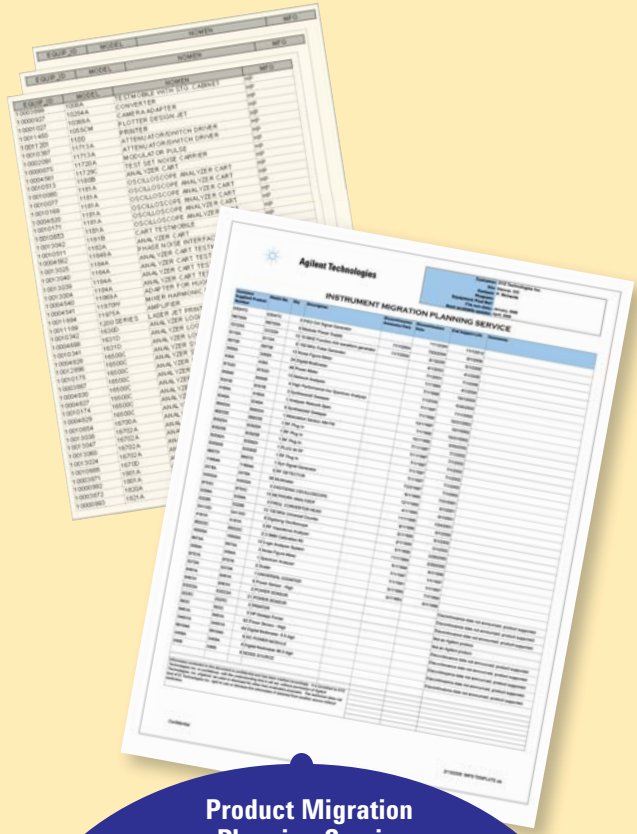
This two-step process begins with an analysis of your current cost of ownership (COO) based on three key elements: cost and depreciation; operational efficiency and test time; and supportability and maintenance costs. Next, we project the potential COO based on improvements in efficiency, test time, supportability and costs. The resulting analysis compares current and projected values such as cost of test, cost per unit and overhead costs.

3 Integrated system-modernization service

This service produces a modernization proposal based on your schedule and requirements along with instrument lifecycle data, Agilent's current product lines and our future-product road maps. We design a solution that meets your new requirements and delivers on two key points: optimizing test-system speed, performance and throughput; and minimizing the impact of software and hardware conversions. The proposal document also includes a detailed description of the solution, ranging from equipment lists to wiring diagrams.

LAUNCH THE PROCESS

Subscribing to the biannual report is as easy as contacting your Agilent field engineer. Once you've provided your Agilent/HP inventory, we'll do all the legwork to generate the initial report and then activate your subscription for future updates. The reports provide baseline data for the other three services: call your FE when you're ready to explore the most useful next steps.



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Through the Instrumentation Migration Planning Service, our goal is to provide information and support that maximizes readiness through enhanced system efficiency and performance. It's just one of the ways Agilent can help you focus where it counts most—fulfilling today's mission and managing the transition to what comes next.

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